



Questions for Contract Manufacturing Prospects

Use these sample questions to find your perfect fit.

Project Experience

- What are some projects similar to ours that you have worked on, particularly in [specific industry or niche]?
- Can you provide examples of successful projects you've completed in the past?

Services

- How do you handle sourcing of raw materials and unique services needed for custom projects?
- What specific services do you offer to support the manufacturing process?

Capabilities

- What's your level of involvement in DFM, project management, quality control, logistics, and shipping management?
- Are there any limitations or constraints on the scale or complexity of projects you can handle?

Quality Control

- What are your quality control measures for each stage of the production process?
- Could you walk us through your quality assurance process, including any inspections conducted by real people?

Communication

- How do you communicate with clients during the manufacturing process? Can you accommodate our preferred methods?
- Can you provide examples of successful projects where effective communication played a crucial role in project success?

Pricing

- How do you determine pricing for contract manufacturing services, and can you provide a breakdown of costs?
- What additional fees or expenses should we be aware of beyond the initial cost estimate?

Flexibility

- How do you handle changes in production volumes, timelines, and strategies to accommodate evolving project requirements?
- Can you provide examples of projects where you successfully adjusted to changing needs or market dynamics?

